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A W A R D F O R M

REALTOR of the Year Nominations

PURPOSE:

To recognize an active Board member who has provided outstanding service to the profession and the community. This service need not be confined to activity during the preceding or present year. However, candidates' recent activities will be weighed more heavily than earlier accomplishments.

BASIS OF SELECTION:

In selecting the REALTOR of the year, the following categories are considered:

1. Local Board activities
2. Ohio Association and National Association of REALTORS® activities
3. Business and educational experience
4. Civic activities

Affiliate of the Year Nominations

PURPOSE:

Each year, a CABOR member who has provided service to CABOR is honored as Affiliate of the Year.

BASIS OF SELECTION:

Please consider the following points as you make your nomination.

1. Must be an Affiliate member of CABOR and work directly with REALTORS® as an Affiliate.
2. Must have been involved in the real estate industry for at least two years.
3. Must have been active in CABOR for at least the past two years.
4. Must be involved in a CABOR committee.

Commercial REALTOR of the Year

PURPOSE:

To recognize an active Board member who has provided outstanding service to the profession and the community. This service need not be confined to activity during the preceding or present year. However, candidates' recent activities will be weighed more heavily than earlier accomplishments.

BASIS OF SELECTION:

1. Local Board activities
2. Ohio Association and National Association of REALTORS® activities.
3. Business and educational experience.
4. Civic activities.

Residential REALTOR Rookie of the Year

PURPOSE:

To recognize an active Board member who has been a CABOR member less than three years and has provided outstanding service to the profession and the community. This service need not be confined to activity during the preceding or present year. However, candidates' recent activities will be weighed more heavily than earlier accomplishments.

BASIS OF SELECTION:

In selecting the Residential REALTOR Rookie of the year, the following categories are considered:

1. Local Board activities
2. Ohio Association and National Association of REALTORS® activities
3. Business and educational experience
4. Civic activities

Professional of the Year Club

PURPOSE:

To recognize REALTORS® for outstanding sales performance.

ELIGIBILITY:

Any REALTOR member of the Cleveland Area Board of REALTORS® in good standing.

PRODUCTION:

For the Professional of the Year Award: Any member who has \$1 million in net dollar amount credit (method A) OR 20 net sales transaction credits (method B). Transactions must have been closed during the period July 1, 2009 through June 30, 2010.

DEFINITIONS:

Net dollar amount credit obtained by dividing sale price by number of sales agents participating with a 50 percent credit received for listing and 50 percent credit for selling. A listing and sale by an agent will give him or her credit for the total gross of the sale only. An agent may not claim the gross twice, e.g., once as a listing and once as a sale. Commissions, bonuses and referral fees cannot be included on this application.

VERIFICATION:

Verification of eligibility must be confirmed by each agent submitting an application, and his or her broker or office manager must certify and sign the application. When an agent has worked for more than one office during the eligibility period, both brokers or office managers must certify sales made while in his or her office. The Cleveland Area Board of REALTORS® reserves the right to randomly audit applications and verify any or all sales reports.

ADVERTISING & PROMOTION:

In all advertising and representations to the public (e.g., business cards or news releases) the year or range of years the designation was awarded must be specified (e.g., Professional of the Year Club Silver Award, etc. 2010).

RULES FOR SUBMITTING ALL APPLICATIONS:

1. Applications must be postmarked (by the U.S. Postal Service) by August 20, 2010.
2. Name of applicant or team/group must be clearly written with file number and firm name indicated.
3. Computer reports are acceptable.
4. Applications must be legible (typed or printed in ink) and must be accompanied by an application fee (check or money order) in the appropriate amount, payable to the Cleveland Area Board of REALTORS®. Applications may be submitted individually or in a group by the broker or office manager. If submitted in a group, the applications may be accompanied by one check to cover all application fees.
5. Method of production must be properly indicated.
6. Applicants using method A must attach an adding machine tape totaling \$1 million or more or computer printouts.
7. Open listings MUST be treated as listed property for full credit. If you sell an open listing you may also be the listing agent.
8. Closing dates MUST be indicated and should be in chronological order with verification.
9. Names of listing and selling agents and firms must be submitted.
10. Mail applications with check, money order or credit card to: CABOR awards, 5633 Brecksville Road, Independence, OH 44131
11. You will receive a letter notifying you of the results of your application.
12. All decisions are final.



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A W A R D F O R M

INDIVIDUAL

Name (as appears on your license) _____

I want my name printed on certificate as _____

NAR recognized designations: ABR ABRM ALC CCIM CIPS CPM CRB CRS CRE GAA GRI LTG RAA SIOR SFR

Home Address _____ City _____ Zip _____

License number _____ Day phone _____ Email _____

Web address _____

TEAM/GROUP

Team/Group Name _____

I want my team/group name printed on certificate as _____

Address _____ City _____ Zip _____

License number _____ Day phone _____ Email _____

Web address _____

Indicate your level of production for the period July 1, 2009 through June 30, 2010.

- Achievement Award (\$1 million in net sales/leases or 20 transaction credits)
 Silver Award (\$3 million in net sales/leases or 40 transaction credits)
 Gold Award (\$5 million in net sales/leases or 60 transaction credits)
 Platinum Award (\$10 million in net sales/leases or 100 transaction credits)

Please enclose additional sheet(s) listing in chronological order the information needed to verify sale/lease transactions. Computer printouts are acceptable. For each sale/lease you must include the following information:

- Address of property • Name of selling agent and cooperating brokerage • Net transaction credit
• Date closed • Sale price • Name of listing agent and cooperating firm • Net price

- I want my 2009 certificate in a wooden plaque for the \$38* application fee.
 I want my 2009 certificate without the plaque for the \$22* application fee.
 I would like my wooden plaque shipped for an additional \$8**.
 I would like my certificate mailed for an additional \$3**.
 I will pick up my award at CABOR (up to 60 days after the Annual Membership Meeting)
 I would like a receipt sent to me.

I certify that the above facts are correct and that this salesperson has closed net dollar amount of sales or net transaction credits as indicated.

Firm: _____ Signature of applicant: _____

Firm address: _____ Signature of broker/office manager: _____

Credit card: (MasterCard, Visa, Discover) _____ Exp. _____

If paying by check, please make payable to CABOR.

Total \$ _____

By signing above, I authorize CABOR to charge my credit card for the total dollar amount listed above.

Please refer to the rules to be sure that you have completed this application correctly. Photocopies of this application are acceptable. Return your completed application and documentation no later than August 20, 2020 to CABOR Awards, 5633 Brecksville Road, Independence, OH 44131. For questions, please contact the CABOR office at 216-901-0130 ext. 4840. *Includes 7.75% sales tax as required by the State of Ohio.**Includes 7.75% tax on shipping as required by the State of Ohio. All NSF checks will be forwarded to E-Collect of Ohio, Inc.

